

# What our customers think

We surveyed organisations and this is what they said about the benefits of working with us...

94% would recommend us to others or had already done so



95% were satisfied with the outcomes of their project



65% have seen an increased investment in R&D within their organisation

84% have improved the extent to which their organisation uses / exploits data



“ Working with the Hartree Centre significantly advanced our analytics so we could create time savings and quality insights for clients, that they can trust. ”

Some of the common benefits seen from working with the Hartree Centre include:

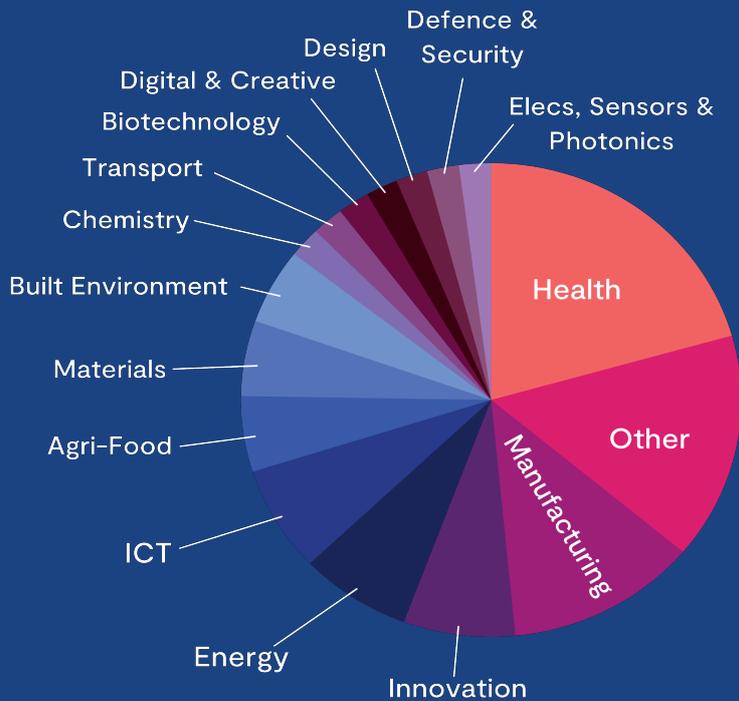
- Enhanced confidence in products and services
- Improved effectiveness of product development
- Optimised processes
- Reduced product development costs
- Reduced time to market
- Increased sales or profitability
- Enhanced reputation

76% have improved their potential and capacity to innovate



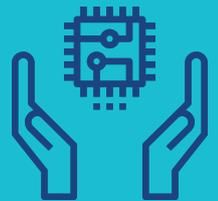
79% expect to see further commercial benefits over the next 1-3 years

We worked with organisations across sectors including:



“Engaging with the Hartree Centre has been a very good experience for us, a pleasure to work with the team and having access to a world class HPC resource gives us a great commercial advantage.”

Organisations reported a 76% improvement in the strategic importance of adopting and applying digital technologies



89% have increased their in-house technical expertise and capabilities in digital technologies

“Working with the Hartree Centre allowed our leadership team to agree on embedding AI into our product as a strategic imperative - we believe this will give us a strategic advantage moving forward.”

If we applied responses to the survey, to our portfolio of approximately 213 past projects, working with the Hartree Centre could have generated...

163  
Proof of concepts

157  
New or improved codes and softwares

75  
New products and services

144  
Product and service improvements

100  
New processes

\*The figures used are based on responses relating to 52 projects out of 213 surveyed across our portfolio. Some questions were optional and therefore may have different response levels.